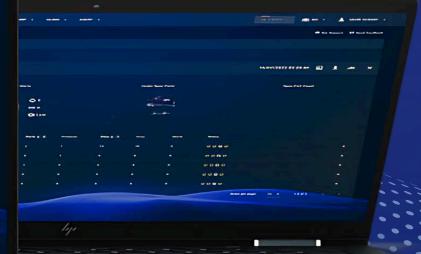
PRODUCT TOUR









Demystify Cybersecurity For

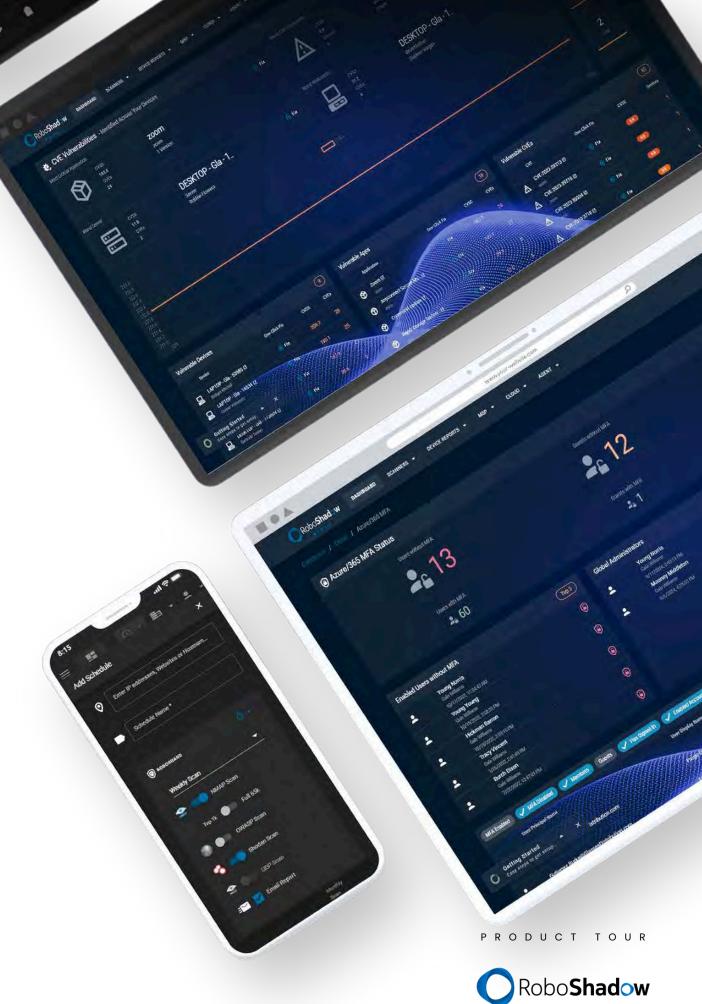
SMBs, MSPs and The Enterprise

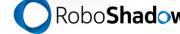
# What Cyber Responsibilities Does RoboShadow Cover?

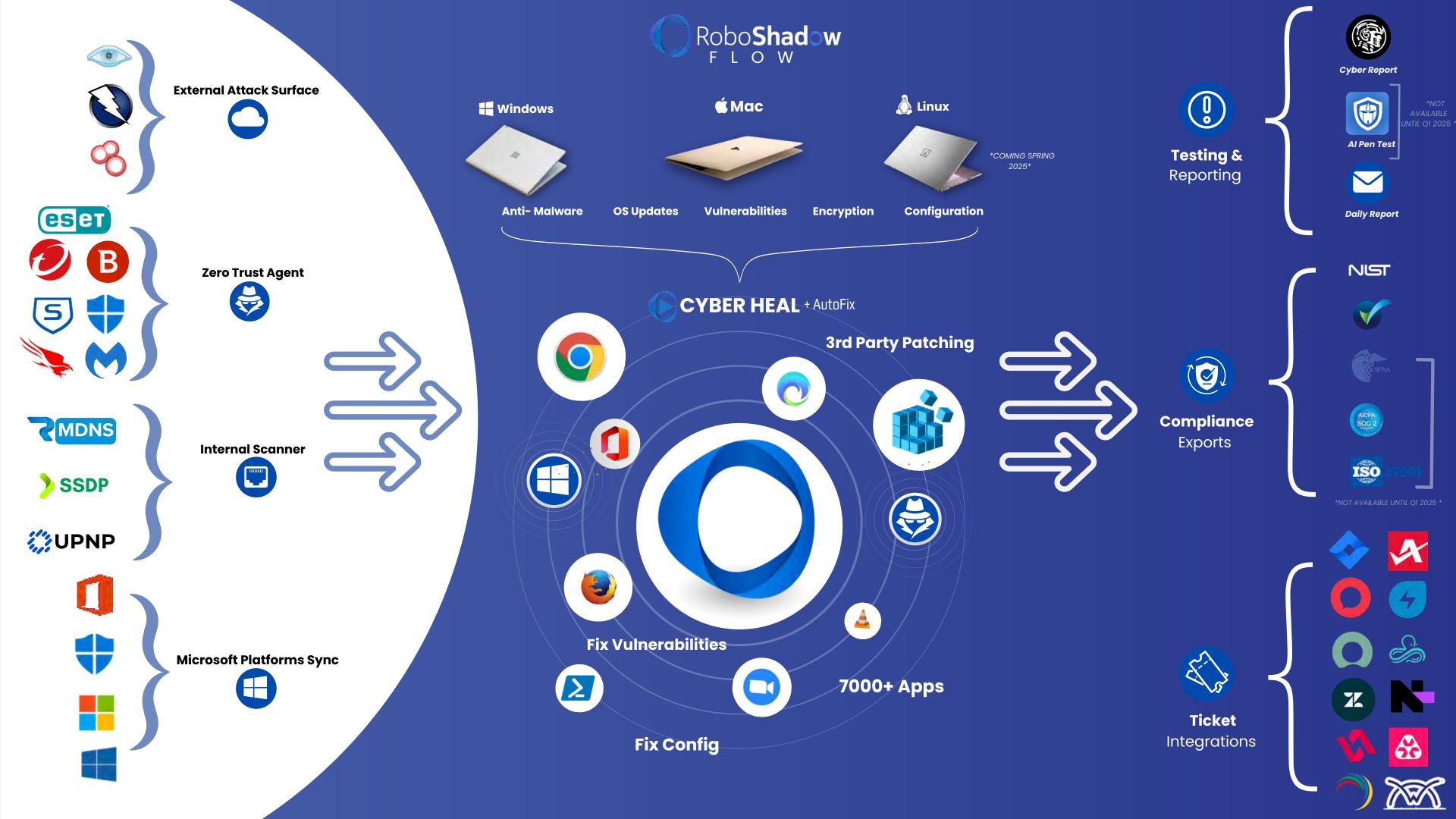
The following overview aims to provide a quick guide to managing cyber security in the modern workplace not just for technical people, but business leaders as well. This is presented in the guise of a 'product tour' to demonstrate just how RoboShadow helps to manage a modern cyber security capability for almost any organisation. We estimate that around 75% of corporate cyber security responsibilities are contained within the RoboShadow platform. Whilst we do not claim that "all you will ever need is RoboShadow", the 180 different integrations across Antivirus, PSA, and Cloud Authentication delivers a truly integrated security strategy. Many users report that RoboShadow is "a massive time saver platform" - everything we build, and design is around saving the administration time, reducing the communication sprawl, false positives, automating fixes and automating the healing processes.

#### What RoboShadow Can Do in a Nutshell:

- Save real-world remediation time by using our Cyber Heal autopilot for fixing and patching.
- ▶ Mitigate threats from the new GPT-style AI attacks used by bad guys.
- ▶ Integrate with your existing security ecosystem toolsets.
- Minimise alert fatigue and noise created by Cyber Security counters.
- ▶ Receive actionable alerts and accountability with Service Desk System / PSA integration.

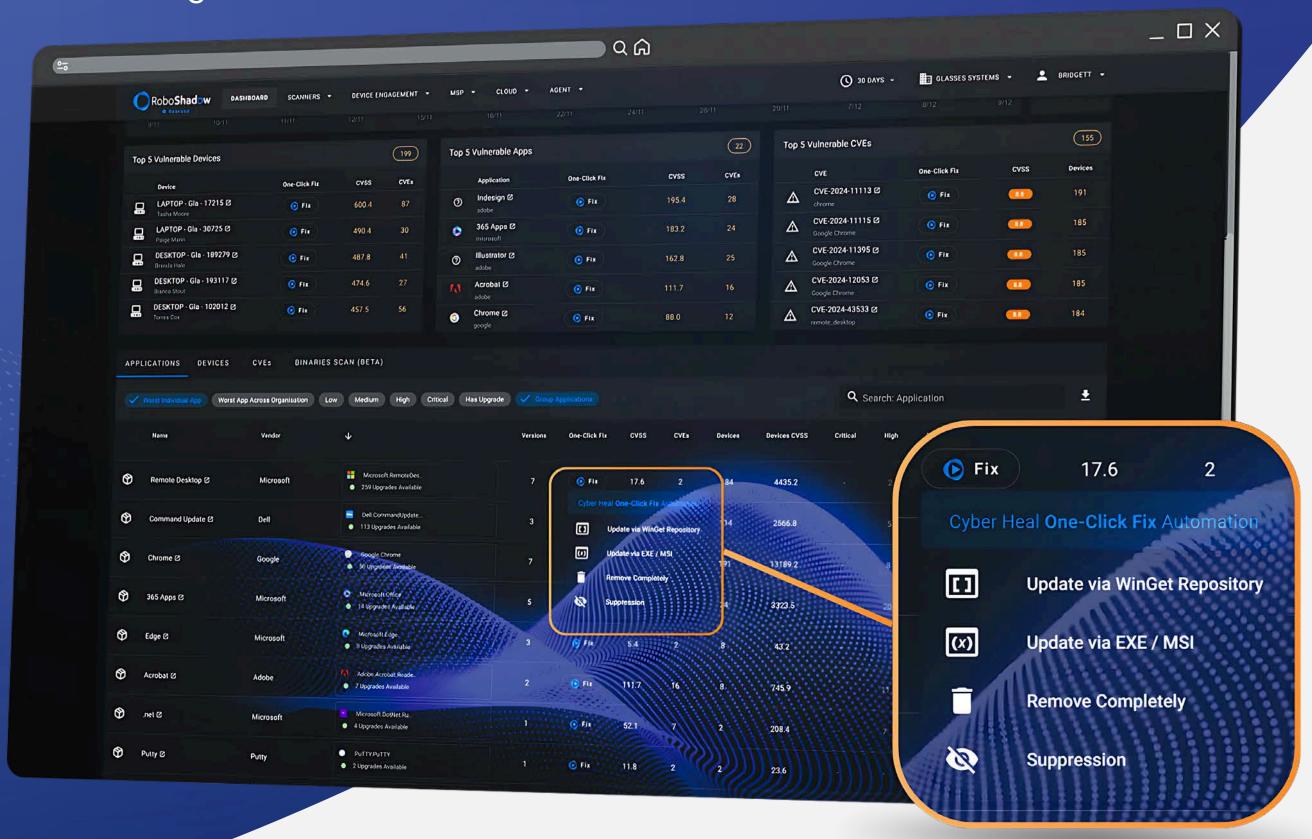






# © Cyber Heal:

### Auto Pilot Fixing Vulnerabilities



### 'One Click Fix'



Technology changes rapidly, and staying on top of vulnerabilities is time-consuming. **Alenabled hacking** has removed "security via obscurity," with most breaches caused by a lack of patching or oversight. Organisations must demonstrate daily identification and remediation to maintain security in the modern world.

Using our Cyber Heal technology, our **AutoPilot process** remediates issues across the estate in the background using a variety of techniques:

- ► Update over 7000+ Applications from Microsoft Winget Repository.
- ▶ Rapidly uninstall unwanted or unsecure applications.
- ► Manually update less popular titles using your own MSIs / EXEs.
- ► Change Cyber Benchmark configuration to meet compliance standards.
- ► Update Firewall and Anti-Ransomware settings.
- ► Automate all the Cyber Heal tasks in the background with Autopilot.
- ►Log any Autopilot fails into your Service

  Desk System / PSA for a follow-up.

# External Scanner: %

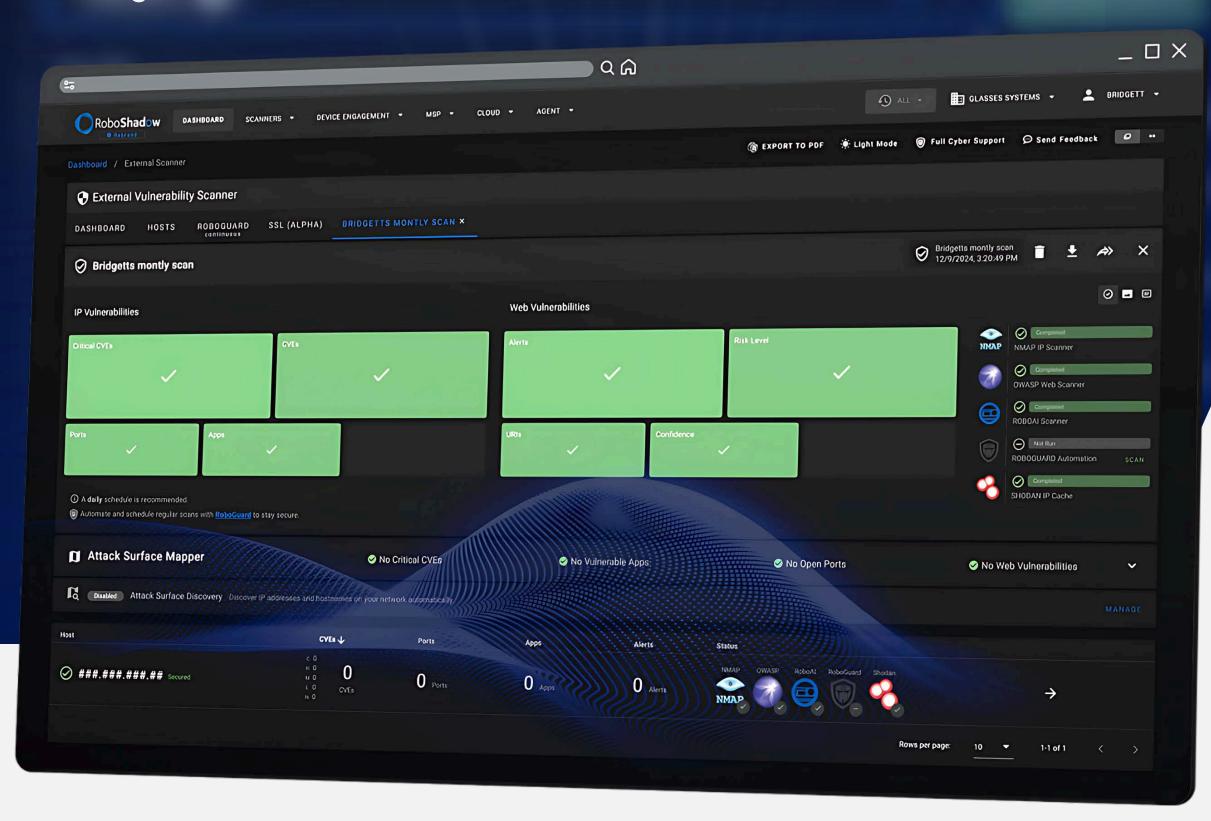








### Manage the External Attack Surface



# Scan IPs , Websites & Hostnames

continuously scan your external IP addresses that face the raw internet, ensuring that you're not exposing your technology to the world's bad guys.

No longer are these 'shady figures with hoods' manually trying to find weaknesses, the challenge these days is more about battling against large-scale

A core responsibility for any organisation is to

Our external attack surface scanner leverages the best of the open-source technology, and our proprietary RoboShadow technology to continuously cover the following scenarios:

► Are your office IP addresses locked down?

bot-backed Al hacking operations supported by

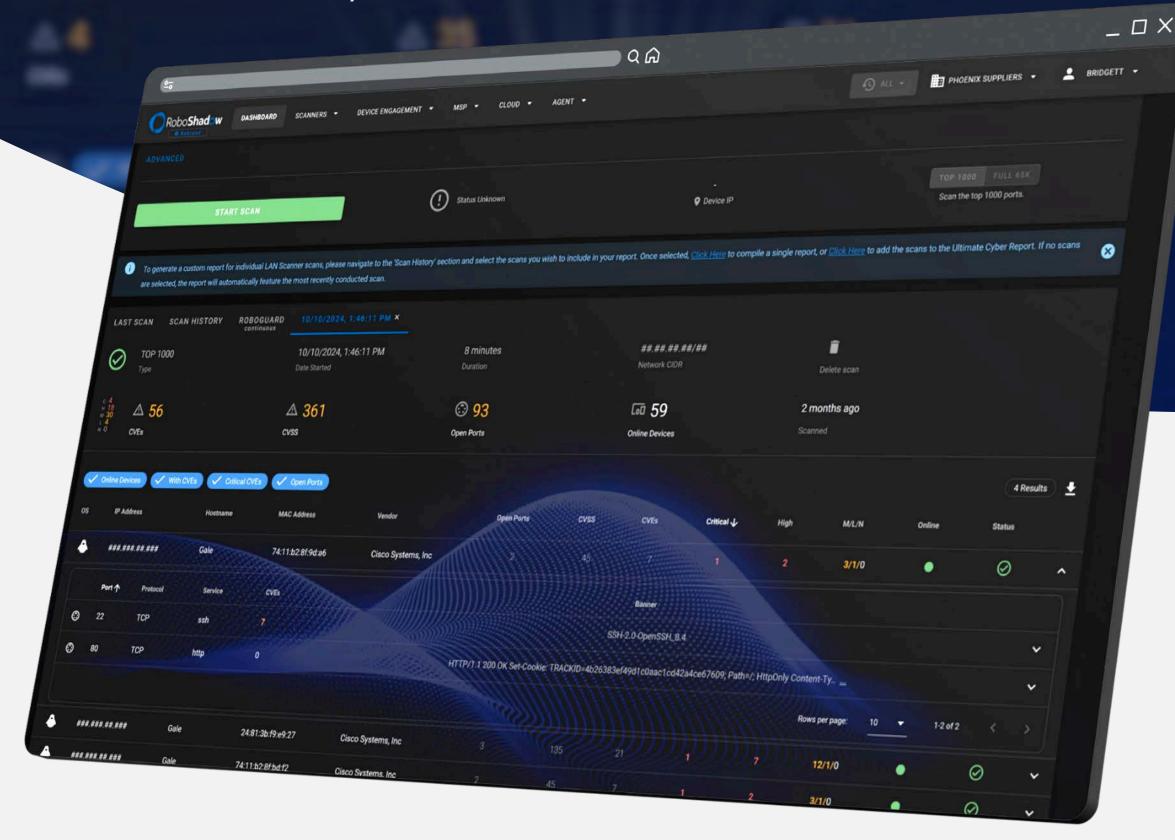
global crime gangs or nation states.

- ► Are your websites and SaaS applications vulnerability managed?
- ► Are your data centre and/or cloud environments secure from vulnerabilities?
- ► Are your home offices locked down and protected?
- ► Are your SSL certificates updated and enabled?

As soon as RoboShadow detects any new weaknesses during scans we raise the alarm for you, via email or through your service desk or PSA ticketing system as part of the RoboGuard service.

### LAN Scanner:

See Where the Bad Guys Hide Inside!



# Scan Individual Devices

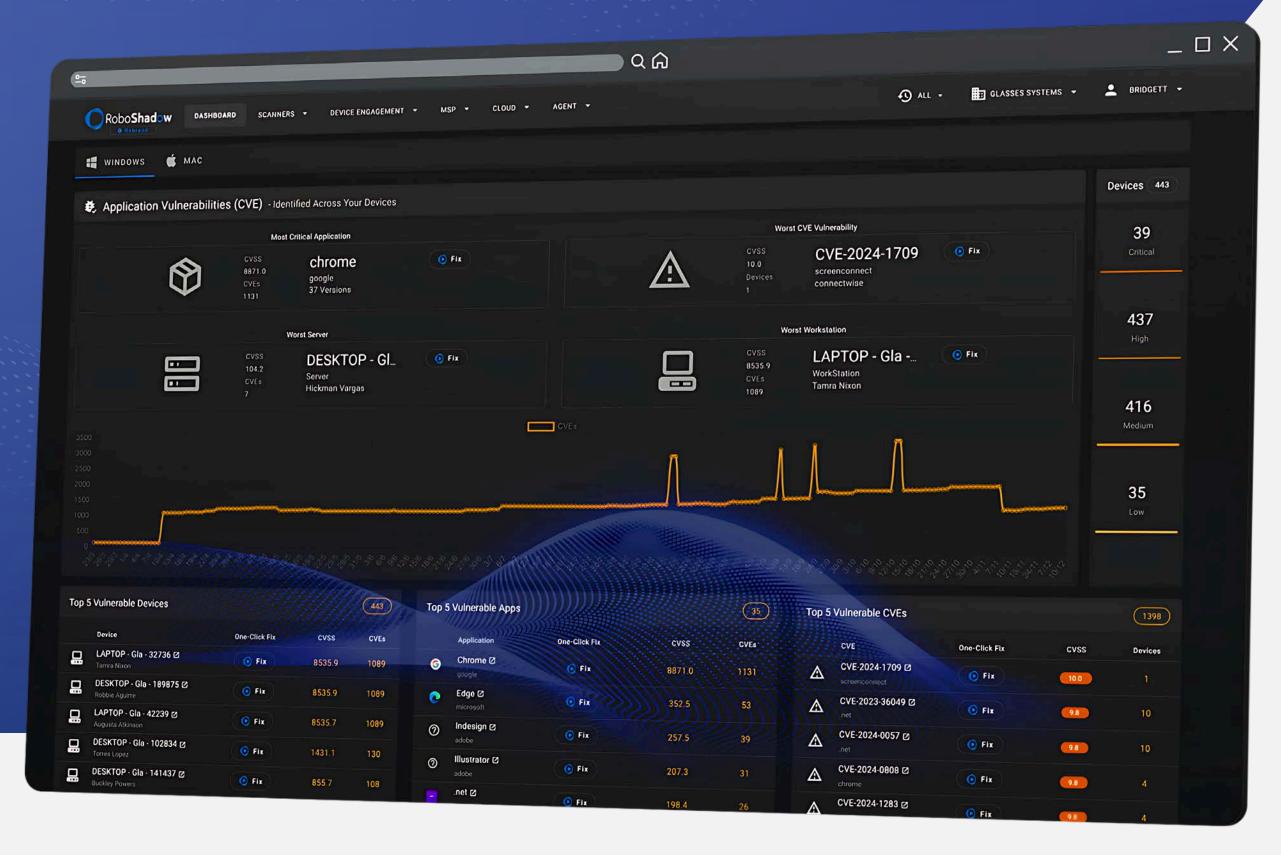
Once the bad guys have got into your network, often via a vulnerable desktop or an unpatched firewall, they will look for places to hide seeking cover somewhere more undetectable. Usually this involves establishing a "reverse shell" on a printer, scanner or another vulnerable IoT device, allowing them to launch attacks over a longer period. This used to be a manual effort, but now bots and Al get quietly placed internally somewhere and remain hidden on your network, ready to "call home" if they manage to exploit a weakness.

The RoboShadow LAN Scanner performs a device discovery scan on your local network, followed by a full vulnerability assessment across the whole network subnet. The LAN Scanner shows you what devices internally are vulnerable, and reveals where the bad guys could hide if they get in. The scanner helps you understand and managed your internal attack surface, and covers the following scenarios:

- ▶ What vulnerable IoT Devices could a hacker hide in?
- ► Are your networks open (flat), or are they properly segregated?
- ▶ Which network equipment has exploitable vulnerabilities?

### **Device Vulnerabilities:**

Achieve Zero Trust Status for Your Device Estate



### **Zero Trust Status**

The following **five pillars** are essential to pass penetration tests and compliance standards, but more importantly, make it extremely difficult for your workforce to make silly mistakes and compromise security:

- 1 Does the device have known vulnerabilities?
- 2 Are laptops and notebooks encrypted?
- 3 Is antivirus software up-to-date and enabled?
- 4 Is the operating system updated?
- **5** Are the 3rd party applications updated?

Getting your devices to a **zero trust** state is the game we are all playing. The challenge of "How do we lock the IT estate down, but not supress the creativity and agility of the work force?" is a question every security conscious leader faces daily. Whether your estate is configured with "zero trust" principles (i.e. assuming everything is potentially malicious) is often the deciding factor on whether you will fail an internal penetration test, or worse: get hacked by someone in your workforce clicking on or opening something malicious.

**Antivirus Management:** 

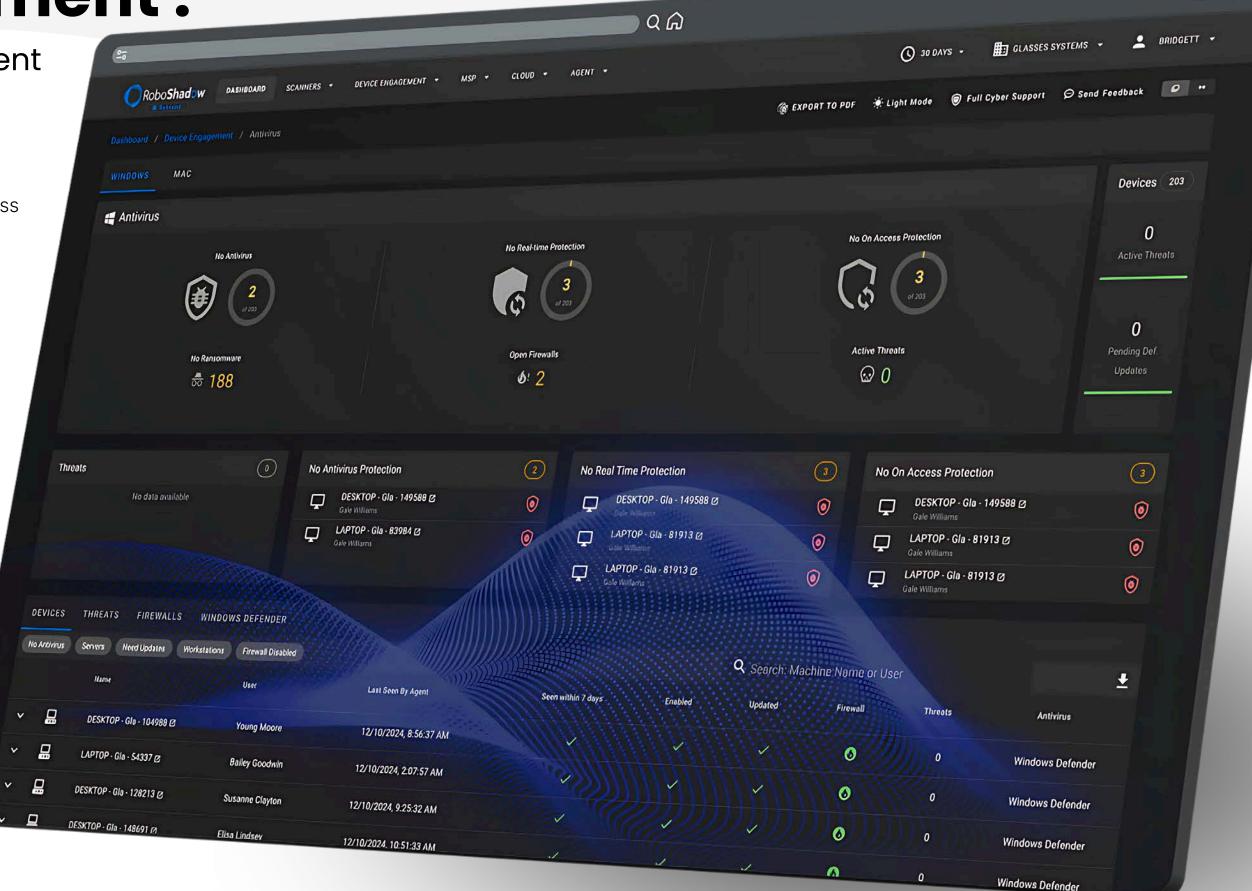
Centrally Monitor All Your AV Environment

Many organisations have a mixture of 3rd Party AV or built in Defender. To pass minimum standards during an internal penetration test, **you will need to know that your AV is enabled** and being updated. AV is often the last line of defence in the "Swiss cheese" security model - where a vulnerable app may make you susceptible to a phishing attack. If your AV is on and working, it might just catch the threat. Many teams do not always centrally manage the AV coverage, and its these often-overlooked oversights which lead to an internal device attack.

RoboShadow integrates with just about every AV on the planet and allows you to centrally manage the core fundamentals to check if it's turned on, and if it's updated:

- ▶ Is the AV enabled?
- ▶ Is the AV updated?
- ▶ Are there any actionable alerts?





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# OS Update Oversight:

### Ensure Operating Systems Stay Updated

Keeping on top of Operating System updates is still vital. Desktops and laptops tend to manage updates themselves automatically, while server estates still require careful management. OS update "fire drills" are quite common. Microsoft, for example, will often give little notice to a Zero-Day fix, leaving IT teams scrambling around to patch a 10-score vulnerability via an OS update.



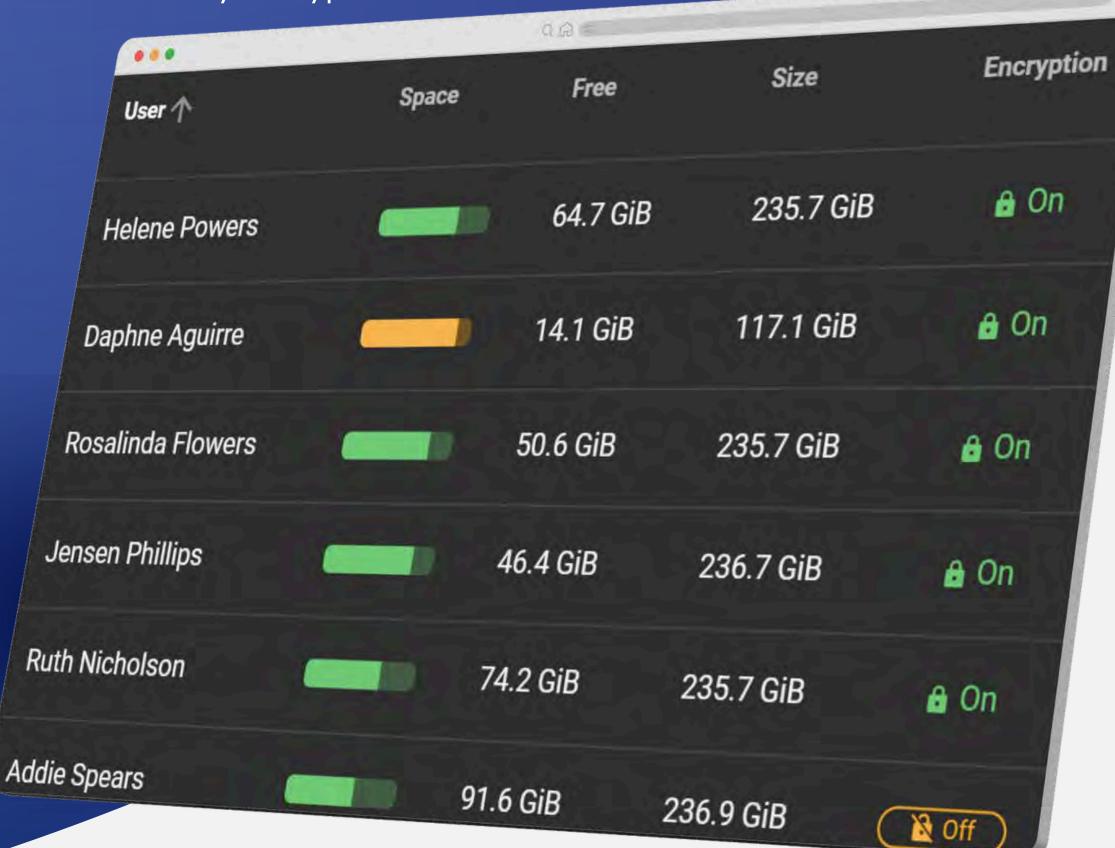
RoboShadow provides oversight across **the whole OS update ecosystem**, ensuring your compliance requirements and maintain robust security. Key questions include:

- ▶ What OS critical and security updates need to be applied?
- ▶ Does the machine need to reboot to run updates?
- ▶ What driver updates are available to install?



# **Device Encryption:**

Is Your Estate Correctly Encrypted?



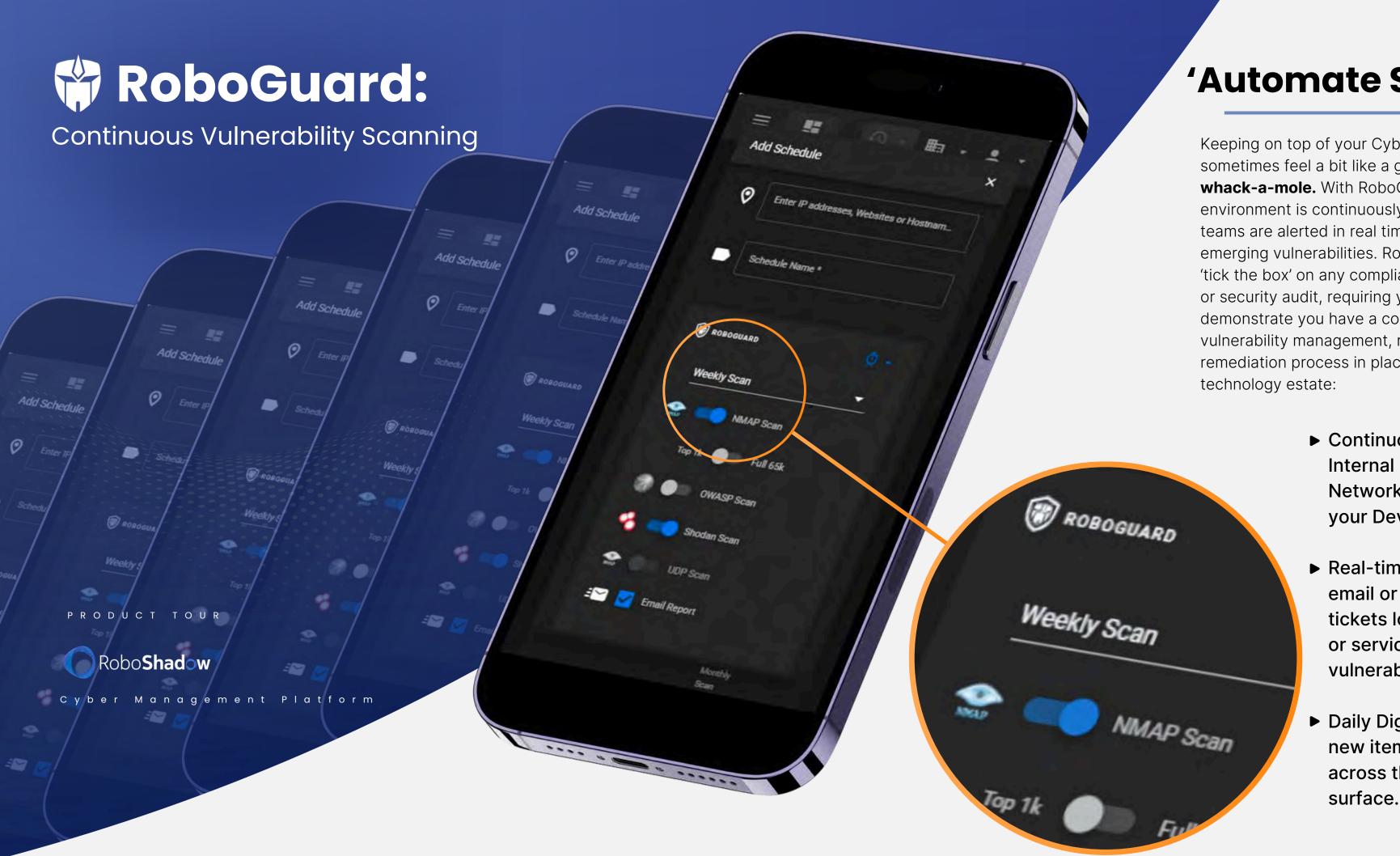
### **Bitlocker Status**

Losing a device on a train that contains customer data can be very scary, especially if the device is not encrypted.

You may have to report to your local data commissioner or even worse: your customer base, to let them know of a potential breach. Device encryption these days is a ubiquitous requirement, but there are 1001 reasons why encryption fails to be implemented as part of a user or server deployment.

RoboShadow covers your duty to your customers, regulators, investors, and staff by ensuring you have device encryption enabled where you need it, including:

- ► Which laptops are not encrypted (most important)?
- ► What folder shares are open on the network?
- ► Which USB Keys are plugged-in and un-encrypted?



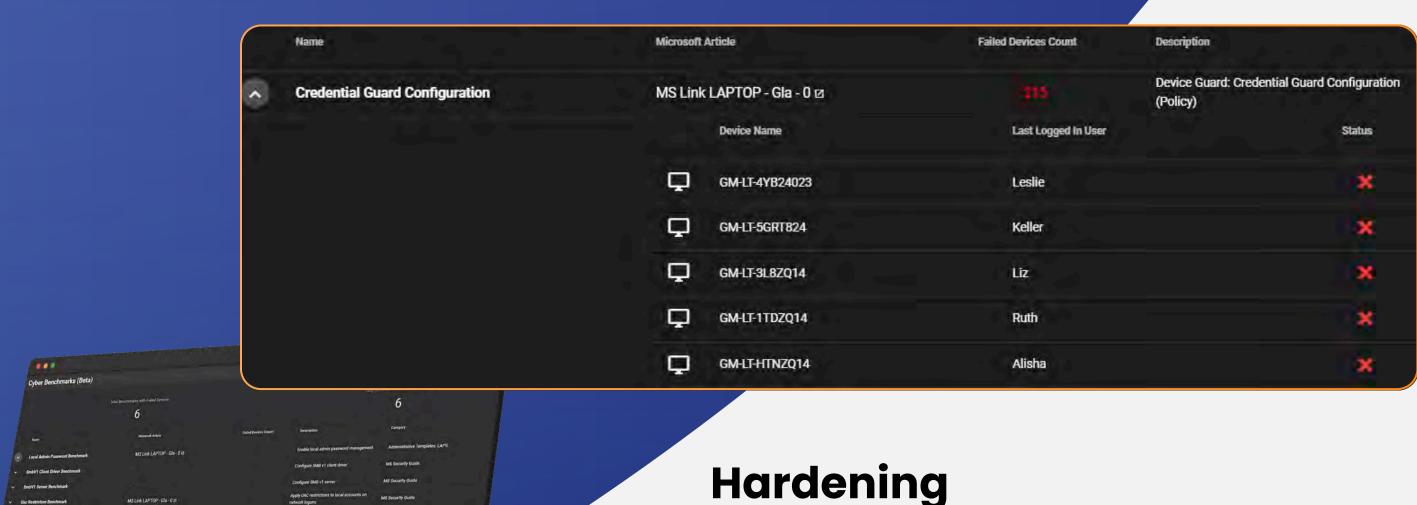
'Automate Scans'

Keeping on top of your Cyber posture can sometimes feel a bit like a game of cyber whack-a-mole. With RoboGuard, your environment is continuously scanned and teams are alerted in real time of newly emerging vulnerabilities. RoboGuard will 'tick the box' on any compliance framework or security audit, requiring you to demonstrate you have a continuous vulnerability management, reporting, and remediation process in place across your

- ► Continuously scan Internal & External Networks alongside your Devices.
- ▶ Real-time alerts via email or automated tickets log in your PSA or service desk for vulnerabilities found.
- ► Daily Digest Reports of new items detected across the attack

# Cyber Benchmarks:

Centrally Keep Tabs on Your Security Benchmarks



Security configuration, or "hardening" as it is called, can be a semi-daunting aspect to manage. However, outside of known vulnerability exploits, exposing a weakness caused by poor configuration are the next major threats you must cover.

RoboShadow helps you identify and fix security baseline benchmarks and configurations to keep your estate secure, covering questions such as:

- ▶ Are core items locked down e.g., SMB1, TLS Settings etc?
- ▶ Do you have rogue local administrator accounts in your estate?
- ▶ Do you have the correct password settings and management processes in place

# PSA / Ticket Integration:

### Actionable Insights Through Ticketing

Staying on top of cyber issues can be challenging. You need enough information to stay safe, but not so much that you are drowning in alerts and become numb. The trick is to **agree a standard for remediation** (for example, **focusing on vulnerabilities with a 7+ severity score**) and manage issues at an application level across the estate to minimise noise. All of this can be achieved via RoboShadow which can integrate with any Service Desk or PSA system on the planet.



PRODUCT TOUR



Cyber Management Platform

### **Cyber Efficiency**

We integrate with every PSA and ticketing system to:

- ► Alert you of any new vulnerabilities directly into your Service Desk or PSA system.
- ▶ **Reduce noise** by ensuring only relevant alerts are sent into your ticketing system.
- ▶ Provide actionable insights and track accountability over actions and updates through tickets.

# 365 MFA Sync:

Keep on top of Multi Factor Authentication





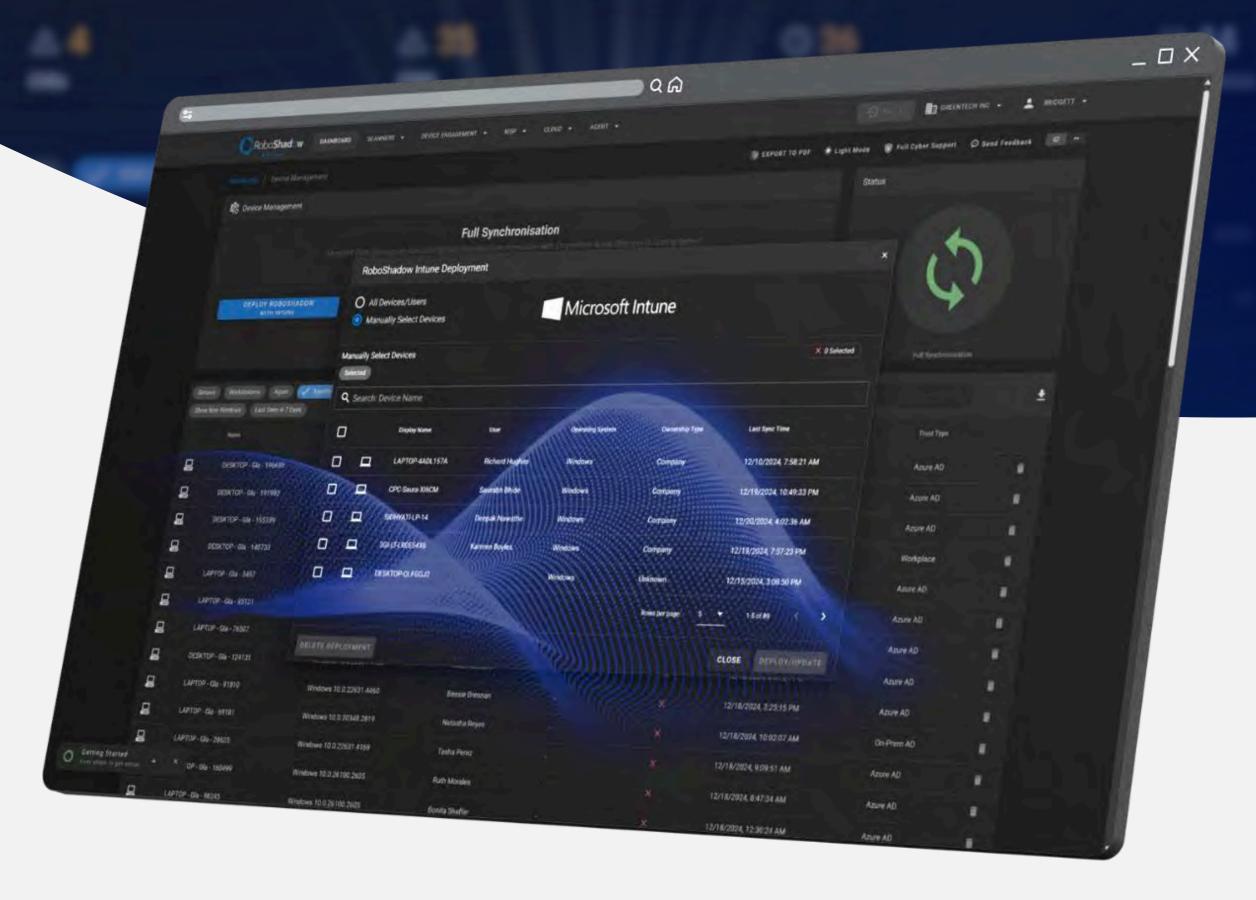
RoboShadow's one-click 365 sync enables you to pull in Microsoft 365 MFA and authentication data to help you stay on top of the most common way your organisation is likely to be hacked. Phishing exploits remain one of the most common way a network is breached and is now proliferate by large Al farms. Many organisations think "Well hang on, we have MFA in place!?" but the truth is that there are lots of workarounds - including exception policies and config mishaps - which leads fragmented MFA compliance across the estate.

RoboShadow helps you maintain a consistent and effective MFA strategy by addressing the following scenarios:

- ▶ Which accounts do not have MFA enabled?
- ▶ What redundant accounts can be disabled?
- ▶ How are Global Admins being managed in 365?
- ► What "outside guests" have access to your 365 universe?

# Intune Integration:

Roll Out via Intune in One Click



### **Microsoft Integrated**

With Intune, you can easily roll out the RoboShadow agent and keep your estate protected through RoboShadow's RoboGuard and Cyber Heal Autopilot: all via a one-click Intune process. RoboShadow also ingests Intune data to alert you to devices not managed in Intune, as well as tracking risky sign in data coming from Intune.

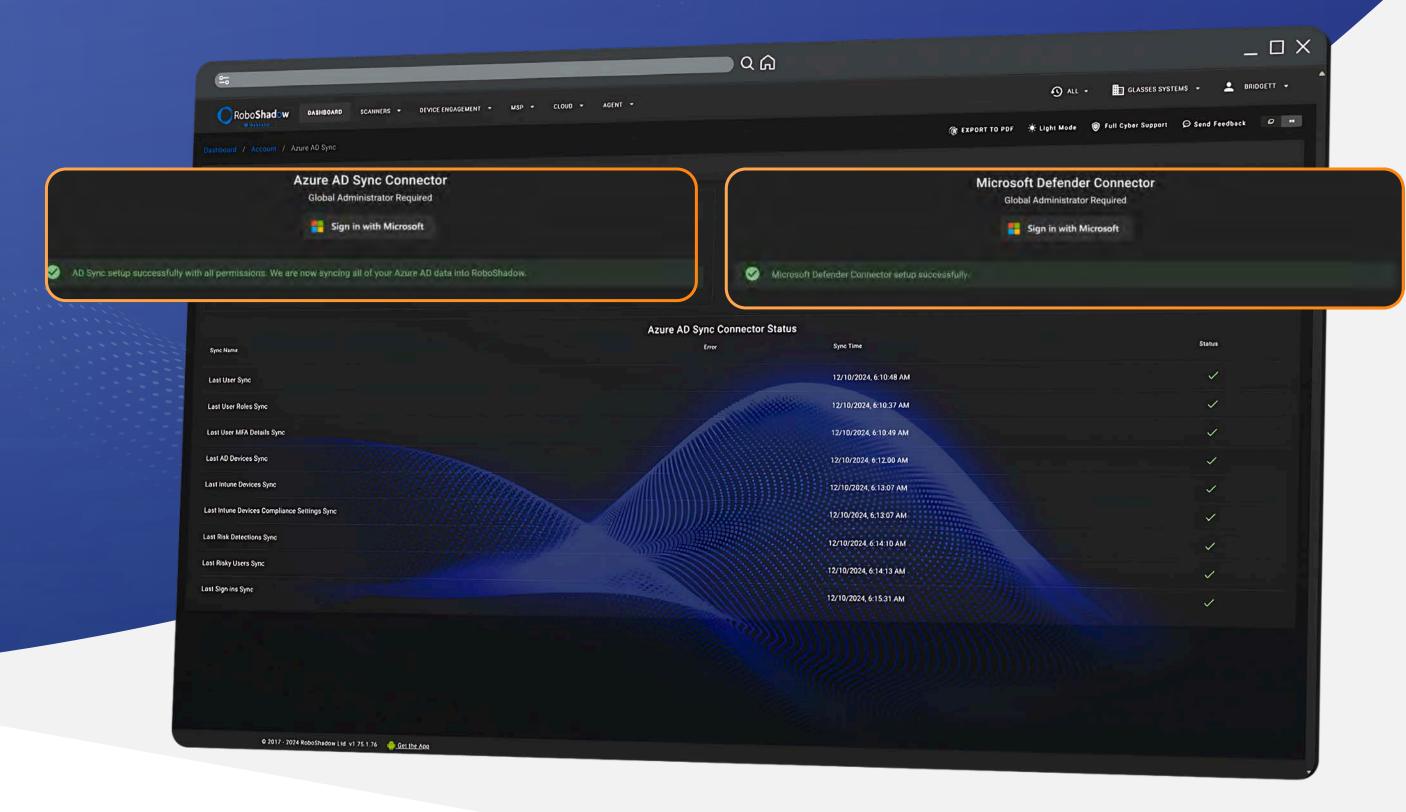
It is easy to fully roll out RoboShadow to your complete estate using Intune to:

- ▶ One-Click-Sync with Intune data.
- ► One-Click roll out the RoboShadow Agent via Intune on all your devices.
- ► Receive Intune coverage reports and analyse risk sign-in data.



# Windows Defender Sync:

Pull in Golden Vulnerability Data from Defender



### **Defender Sync**

If you have a Business Premium
Subscription in Microsoft 365, then you already have access to a major source of vulnerability data in Windows Defender as part of the package. However, managing this data and making it actionable is hard. Using RoboShadow, you can pull in your Windows Defender data and turn it into actionable insights by creating simple reports, Al Pen tests, or simply automatically creating tickets into your PSA and ticketing systems helping you manage and stay on top of the vulnerabilities.

RoboShadow completely enhances the Microsoft 365 and Defender device vulnerability strategy by:

- ► Centrally managing device vulnerabilities from Defender and Microsoft 365.
- ► Logging PSA or service desk Tickets based on your Microsoft Defender data.
- ► Making real use of your investment into 365 Business Premium, by including Tier-1 Defender vulnerability data.

# **Advanced Cyber Reporting:**

Getting neat Cyber Security reports

Getting reports which **give guidance instead of anxiety**, actionable intelligence and avoiding alert fatigue is the dream of all security-aware teams. RoboShadow delivers high level management overviews that offer a vast range of detailed **vulnerability level exposure and prioritisation** guidance. Getting hold of the accurate, meaningful, and fair cybersecurity data is a challenge that everyone is trying to solve

At RoboShadow we have solved this through our reporting engine, allowing you to answer the following reporting scenarios:

- ▶ Do you have a **board-level management** summary?
- ▶ Do you have **device-level vulnerability** reporting?
- **▶** Do you have **clear prioritisation and remediation guidance**?



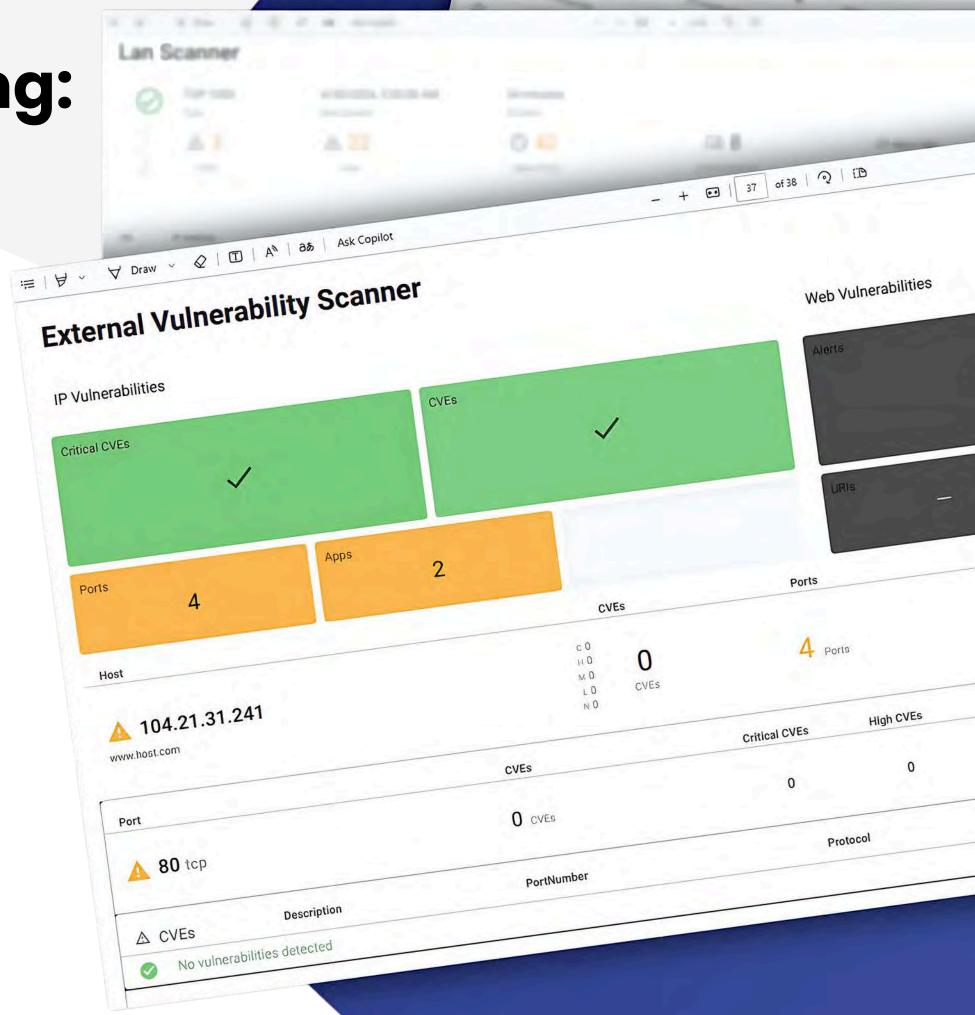




PRODUCT TOUR

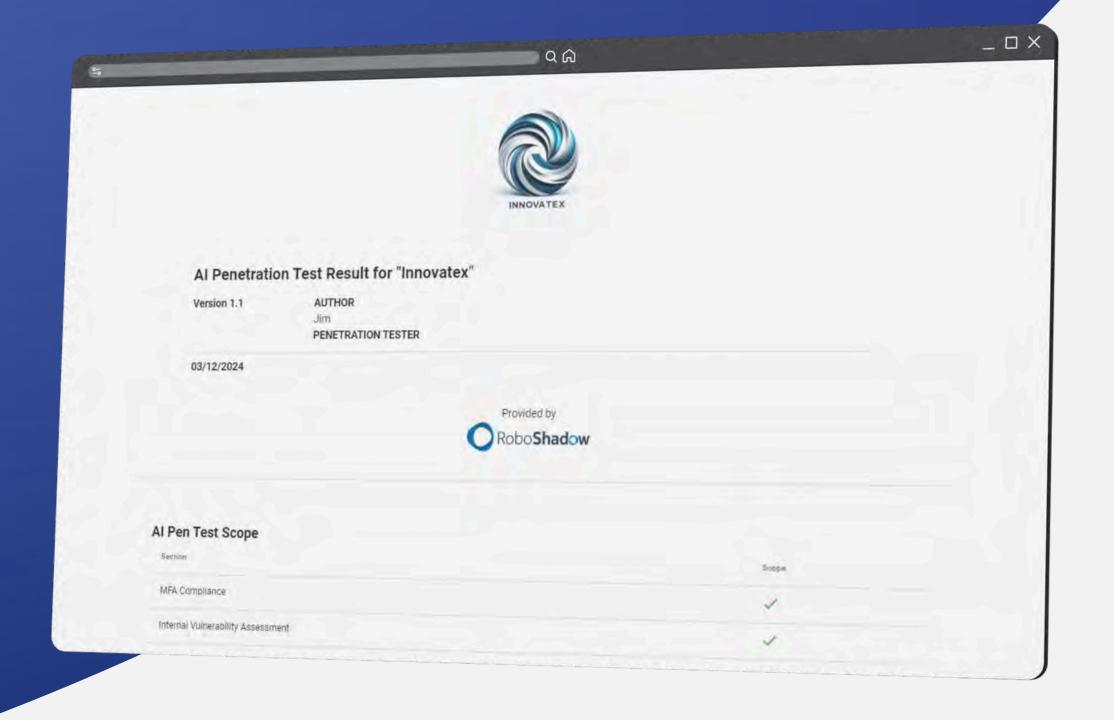


Cyber Management Platform



### Al Pen Test:

"In the Middle" of a Vulnerability Assessment and a Penetration Test



# Is it a bird? is it a plane? No, its an Al Pentest.

Often a vulnerability assessment is not enough for every compliance situation, but a full penetration test can be too expensive and "out of reach" for many organisations. RoboShadow's Al Pentest uses trained LLMs to give you a penetration test feel to your vulnerability reporting. The Al overlay gives you the all-important scope, management overview, and strategy suggestions, much like a full penetration test process will do..

Key items you need included in a penetration test, which are covered as part of the RoboShadow Al Pentest include:

- ▶ The scope and toolset used to conduct the assessment.
- ▶ A management overview and overall scoring.
- ► Vulnerability and **exploit information** discovered during the test.
- ► Actionable next steps and **strategy suggestions**

# Compliance Exports:

How do you prove your cyber posture to the world?













## Showing Proof to Your Clients, Regulators & Investors

Around the world, we all have different ways of proving our cyber security posture. For many businesses, using a **good governance framework** is a great way of proving to your customers, regulators, and investors how seriously you take your cyber governance.

RoboShadow has a compliance engine built within the platform, allowing you to export evidence data for a whole host of cyber governance frameworks including but not limited to:

- ► Cyber Essentials (UK)
- ► Essential 8 (Australia)
- ▶ NIST (US)
- ► SOC 2 (Worldwide)
- ► ISO 27001 (Worldwide)

\*NOT AVAILABLE UNTIL Q1 2025 \*

► HIPPA (US)

When we set out to build RoboShadow, our mission was to **disrupt an industry that is full of overpriced incumbents** often relying on fear to sell their solutions. Cyber security doesn't need to be overcomplicated, nor sold on fear. In fact, winning the complexity game for cyber security is done through having solid product management and getting your hands dirty with lots of very messy, ungoverned data.

The real trick for us has been addressing the cost, trying to make the vulnerability data efficient and therefore cheaper to manage has been somewhat of a challenge. The net result is that we sit on top of a completely integrated microservices platform on AWS. This state of the art, completely serverless platform, allows us to effectively commoditise the cybersecurity data, allowing us to distribute it to users a lot more cost effectively. This has been a learning curve for us like no other. However, there has been one glorious benefit that both the engineering team and the users enjoy alike. We release changes almost daily in a very contemporary continuous delivery model. Our engineering pedigree was forged in the world of investment banking, and the team and I really enjoy the challenge of trying to make cyber security less complex, less costly, and available to all.

Terry Jewig

Terry Lewis CEO

# Notes from our CEO:

Our commitment to technology

